Padasalai’s Telegram Groups!

(தாக்குமலர் தமிழ் ஓர் ஒன்றியம் சில வங்கியுள்ளன தமிழகம்!)

- Padasalai's NEWS - Group
  https://t.me/joinchat/NIfCqVRBNj9hhV4wu6_NqA

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TIME MATRIC. HR. SEC. SCHOOL

Instructions

Test Booklet Code

CE

Booklet No:

Do not open this Test Booklet until you are asked to do so.

Important Instructions:

1. The Answer Sheet is inside this Test Booklet. When you are directed to open the Test Booklet, take out the Answer Sheet and fill in the particulars carefully with blue / black ball point pen only.
2. The test is of 3 hours duration and Test Booklet contains 200 questions. Each question carries 1 mark. For each correct response, the candidate will get 1 mark. For each incorrect response no mark will be deducted from the total scores. The maximum marks are 200.
3. Use Blue/Black Ball Point Pen only for writing particulars on this page / marking responses.
4. Rough work is to be done on the extra paper which will be given to you during examination time.
5. On completion of the test, the candidate must hand over the Answer Sheet to the Invigilator before leaving the Room / Hall. The candidate are allowed to take away this Test Booklet with them. If Booklet Code is changed inform to the Hall Invigilator immediately.
6. The CODE for this Booklet is CE.
7. The candidates should ensure that the Answer Sheet is not folded. Do not make any stray marks on the Answer Sheet.
8. No candidate, without special permission of the Superintendent or Invigilator, would leave his/her seat.
9. The candidates should not leave the Examination Hall without handing over their Answer Sheet to the Invigilator on duty.
10. Use of Electronic / Manual Calculator is prohibited inside the Exam hall.
11. The candidate are governed by all Rules and Regulations of the examination with regard to their conduct in the Examination Hall. All cases of unfair means will be dealt with as per Rules and Regulations of this examination.
12. No part of the Test Booklet and Answer Sheet shall be detached under any circumstances.
13. The candidate will write the Correct Test Booklet Code as given in the Answer Sheet.
### Commerce (1 - 200)

**01 Management is an**
- (a) art
- (b) science
- (c) arts & science
- (d) arts or science

**02 Management knowledge is the best _____ to enter the world of employment.**
- (a) work
- (b) passport
- (c) route
- (d) none of these

**03 Dividing the work into small tasks is known as**
- (a) discipline
- (b) unity
- (c) division of work
- (d) equity

**04 Out of the following, which is not a Management Tool?**
- (a) accounting
- (b) vehicle
- (c) psychology
- (d) statistics

**05 With wider span, there will be _____ hierarchy level.**
- (a) more
- (b) less
- (c) multiple
- (d) additional

**06 In management, the role is executive. In administration the role is _______.**
- (a) selling
- (b) exporting
- (c) purchasing
- (d) decisive

**07 F W Taylor brought about a _______ approach to managing the workforce.**
- (a) dynamic
- (b) new
- (c) scientific
- (d) co-operative

**08 If an employee receives orders from more than one supervisor it is likely to create confusion and _______.**
- (a) concept
- (b) conflict
- (c) co-operation
- (d) co-ordination

**09 Which of the following is not a main function?**
- (a) decision making
- (b) planning
- (c) organising
- (d) staffing

**10 Management functions can be classified into two major categories. One is Main function, The other is**
- (a) co-operation
- (b) co-ordination
- (c) subsidiary
- (d) planning

**11 Distribution of work group wise or section wise is called**
- (a) co-ordinating
- (b) staffing
- (c) controlling
- (d) organising

**12 “Look before you leap” is a traditional proverb. Identify the management function for which this proverb matches**
- (a) directing
- (b) planning
- (c) staffing
- (d) marketing

**13 Which of the following is verification function?**
- (a) planning
- (b) controlling
- (c) organising
- (d) staffing

**14 Transmission of human thoughts means**
- (a) talking
- (b) following up
- (c) communicating
- (d) obeying

**15 Which is the primary function of management?**
- (a) innovating
- (b) controlling
- (c) planning
- (d) decision-making

**16 Preparation of the personnel of the organisation to face the changes**
- (a) training
- (b) directing
- (c) ordering
- (d) innovation

**17 _______ system gives full scope of the individual strength and responsibilities**
- (a) MBO
- (b) MBD
- (c) MBE
- (d) MBA

**18 Which one is not an example of KRA?**
- (a) profitability
- (b) staffing
- (c) market standing
- (d) innovation

**19 Delegation of Authority is easily done with the help of**
- (a) MBM
- (b) MBE
- (c) MBO
- (d) MBA

**20 The responsibility of a worker is fixed through**
- (a) MBO
- (b) MBE
- (c) MBD
- (d) MOR

**21 _____ keeps management alert to opportunities and threats by identifying critical problems.**
- (a) MBA
- (b) MBE
- (c) MBM
- (d) MBO
<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
<th>Answer</th>
<th>Explanations</th>
</tr>
</thead>
<tbody>
<tr>
<td>22 MBE saves the time of managers because they deal only with ___</td>
<td>(a) regular (b) exceptional (c) routine (d) none of the above</td>
<td></td>
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<tr>
<td>23 Financial market facilitates business firms</td>
<td>(a) to raise funds (b) to recruit workers (c) to make more sales (d) to minimize funds</td>
<td></td>
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<tr>
<td>24 Business firms need large funds to ---------- a desired project</td>
<td>(a) run (b) repair (c) undertake (d) dismantling</td>
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<td>25 Capital market is a market for (a) short term finance (b) medium term funds (c) long term funds (d) none of the above</td>
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<tr>
<td>26 In new issue market, buying of securities is</td>
<td>(a) direct (b) indirect (c) both (d) none of the above</td>
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<td>27 Primary market is also called (a) secondary market (b) money market (c) new market (d) indirect market</td>
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<td>28 Providing liquidity for securities in the market is</td>
<td>(a) general function (b) financial function (c) intermediary function (d) all of these</td>
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<tr>
<td>29 How many times a security can be sold in secondary market</td>
<td>(a) only one time (b) two times (c) three times (d) multiple times</td>
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<tr>
<td>30 Equity market is the financial market for trading</td>
<td>(a) debentures (b) bills (c) equity shares (d) commercial paper</td>
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<td>31 Capital market does not provide (a) short term funds (b) debenture funds (c) equity shares (d) long term funds</td>
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<td>32 There are ___ number of ways by which a company can raise capital in a primary market</td>
<td>(a) five (b) three (c) four (d) six</td>
<td></td>
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<td>33 When NSEI was established ? (a) 1990 (b) 1992 (c) 1998 (d) 1997</td>
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<td>34 Selling securities privately to a small group of investors is known as</td>
<td>(a) fresh issue (b) public issue (c) rights issue (d) private placement</td>
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<td>35 Primary market is a market where securities are traded in the</td>
<td>(a) first time (b) second time (c) three times (d) several times</td>
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<td>36 Raw materials are considered as (a) basic commodities (b) hard commodities (c) soft commodities (d) intermediary products</td>
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<td>37 Participants in the capital market includes (a) individuals (b) corporate (c) financial institutions (d) all of the above</td>
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<td>38 Venture capital is a form of ------ financing designed for new and innovative projects</td>
<td>(a) debenture (b) loan (c) advance (d) equity</td>
<td></td>
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<td>39 A major player in the money market is the (a) commercial bank (b) RBI (c) SBI (d) central bank</td>
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<td>40 Money market is a market for purely ------- funds</td>
<td>(a) short term (b) long term (c) medium term (d) fixed term</td>
<td></td>
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<tr>
<td>41 Money invested in the call money market provides high liquidity with</td>
<td>(a) low profitability (b) high profitability (c) limited profitability (d) medium profitability</td>
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<td>42 The most popular stock exchange in the world is</td>
<td>(a) Mumbai stock exchange (b) Amsterdam stock exchange (c) London stock exchange (d) Tokyo stock exchange</td>
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<td>43 Stock exchanges deal in (a) goods</td>
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55. For which type of capital a company pays the prescribed fees at the time of registration?
(a) subscribed capital  
(b) authorised Capital  
(c) paid-capital  
(d) issued capital

56. Within how many days a company should file a notice with Registrar regarding redemption of redeemable preference shares?
(a) 45 days  
(b) 60 days  
(c) 15 days  
(d) 90 days

57. Who can issue stock?
(a) Public Co.  
(b) Private Co.  
(c) One person Co.  
(d) Small company

58. Identify Maharatna company?
(a) SPIC  
(b) India Cements  
(c) NTPC  
(d) Bajaj

59. The present Companies Act prohibits
the issue of shares at
(a) Premium  
(b) Par  
(c) Discount  
(d) both at par and premium

60. Sweat shares are issued to
(a) suppliers  
(b) employees  
(c) auditors  
(d) public

61. Which ________ director is appointed by financial institution?
(a) Nominee  
(b) Additional  
(c) Women  
(d) Shadow

62. What is maximum number of directors a public company can have?
(a) 20  
(b) 3  
(c) 15  
(d) 12

63. The Board of Directors can exercise the power to appoint directors in the case of
(a) Additional Directors  
(b) Filling up the casual vacancy  
(c) Alternate  
(d) All the above

64. Out of the following, who do not have power to remove a director from the office before expiry of term?
(a) Shareholders  
(b) Lenders  
(c) Central Govt.  
(d) Company Law Board

65. What is the status of directors who regulate money of the company?
(a) Banker  
(b) Holder  
(c) Agent  
(d) Trustee
66 When there is no profit in a company, what is the limit of remuneration payable to the managerial personnel in case of a company having effective capital of more than 5 crs. And less than 100 crs?
(a) Rs. 1.00 crore  (b) Rs. 75 lakhs  
(c) Rs. 60 lakhs  (d) Rs. 50 lakhs

67 Year of enactment of present Companies Act?
(a) 1955  (b) 1948  (c) 2013  (d) 2008

68 Mention the status of a company secretary in a company
(a) Member  (b) director  
(c) an independent  (d) an employee contractor

69 Meaning of the Latin Word “Secretarius” is
(a) manager  (b) secretary  
(c) secret (d) none of the above

70 Who can become a secretary for a company?
(a) Individual person  (b) partnership  
(c) co-operatives  (d) Trade Unions

71 Who appoints the first secretary of the company?
(a) Manager  (b) MD  
(c) CEO  (d) Promoters

72 Which meeting will be held once in the lifetime of the company?
(a) statutory  (b) annual general  
(c) extraordinary General  (d) class general

73 Under Companies Act, meetings are classified into number of categories
(a) 6  (b) 3  (c) 4  (d) 5

74 Board meeting has to be conducted minimum times in a year.
(a) 2  (b) 3  (c) 4  (d) 5

75 Within how many days of incorporation first board meeting should be held?
(a) 15 days  (b) 30 days  
(c) 60 days  (d) 90 days

76 Who is not entitled to speak at the AGM of a company?
(a) auditor  (b) shareholder  
(c) proxy  (d) directors

77 Find the odd one out.
(a) meeting  (b) notice  
(c) prospectus  (d) proxy

78 Mention the company which need not convene the statutory meeting
(a) widely held co.  (b) private co.  
(c) public Ltd. co.  (d) guarantee with share capital

79 Offering or tendering of vote by ballot is called
(a) poll  (b) selection  
(c) election  (d) decision

80 What percentage of shareholders is needed to pass special resolution?
(a) it must be unanimous  (b) not less than 90 %  
(c) not less than 75%  (d) more than 50%

81 Requisite number of members at a meeting is called
(a) shareholders  (b) proxy  
(c) quorum  (d) all the above

82 A special resolution is required to
(a) redeem the debentures  (b) declare dividend  
(c) appoint directors  (d) appoint auditors

83 Find the odd one out
(a) RBI  (b) IRDAI  
(c) SEBI  (d) ONGC

84 The Headquarters of SEBI is
(a) Calcutta  (b) Mumbai  
(c) Chennai  (d) Delhi

85 Human resource is a ----------- asset.
(a) tangible  (b) intangible  
(c) fixed  (d) current

86 The recruitment and selection process aimed at right kind people
(a) at right people  (b) at right time  
(c) to do right thing  (d) all of the above

87 The process of eliminating unsuitable candidate is called
(a) selection  (b) recruitment  
(c) interview  (d) retrenchment

88 “Job First man next” is one of the principles of --------------
(a) test  (b) interview  
(c) training  (d) placement

89 Off the job training is given
(a) in the class room  (b) on off days  
(c) outside the factory  (d) in the playground

90 The word “Negotiable” means
(a) document  (b) payment  
(c) transferable  (d) promise
91 Banks do not accept cheque written in pencil because 
(a) it is the practice  
(b) risk of correction  
(c) it may not be clear  
(d) of audit objection

92 In case of cheque, the person entitled to receive money is called 
(a) customer  (b) drawee  
(c) payee  (d) drawer

93 A promissory note originally made payable to bearer is 
(a) valid  (b) illegal  
(c) in order  (d) enforceable

94 In case of Bill of exchange, generally there are ------- number of parties 
(a) 2  (b) 4  (c) 3  (d) 7

95 Bill of Exchange to which no document of title is attached is known as 
(a) qualified bill  (b) clean bill  
(c) open bill  (d) payable bill

96 Transfer of a title of a property is called 
(a) buying  (b) passing the possession  
(c) passing of property  (d) passing of obligation

97 A stipulation essential to the main purpose of a contract of sale is called _________.  
(a) a term  (b) a clause  
(c) a warranty  (d) condition

98 The person who pioneered the fight against monopoly was 
(a) Adam Smith  (b) Ralph Nader  
(c) F W Taylor  (d) Mahatma Gandhi

99 Mixing or substituting undesirable material is called _________.  
(a) mixture  (b) compounded production  
(c) adulteration  (d) none of these

100 Find the odd one out  
(a) Bill of Exchange  (b) Bill of Entry  
(c) Bill of Lading  (d) Cheque

101 Vestibule training is provided 
(a) on the job  (b) in the class room  
(c) In a situation similar to actual working environment  (d) by the committee

102 One who promotes or exchange of goods for money is called as  
(a) seller  (b) marketer  
(c) customer  (d) manager

103 The spot market is classified on the basis of  
(a) commodity  (b) transaction  
(c) regulation  (d) time

104 The initial stage of marketing system is  
(a) Monopoly system  (b) Exchange of money  
(c) Barter system  (d) Self producing

105 Who is supreme in the market? 
(a) customer  (b) seller  
(c) wholesaler  (d) retailer

106 Pure play retailers are called ___. 
(a) market creators  (b) transaction brokers  
(c) merchants  (d) agents

107 Green shelter concept was introduced by group 
(a) ACME  (b) Tata  
(c) Reliance  (d) ICI

108 Which is the gateway of internet 
(a) Portal  (b) CPU  
(c) Modem  (d) Webnaire

109 Social Marketing deals with 
(a) society  (b) social class  
(c) social change  (d) social evil

110 Scientific management was developed by 
(a) Foyal  (b) Talyor  
(c) Mayo  (d) Jacob

111 Selling at a higher price at the time of short supply of a product is known as  
(a) over pricing  (b) exploitation  
(c) super normal price  (d) black market

112 The term consumerism came into existence in the early  
(a) 1980s  (b) 1990s  
(c) 1960s  (d) 1950s

113 Other name for Green Marketing is  
(a) Selling Agri. Products  (b) Selling Vegetables  
(c) Environmental Marketing  (d) Village marketing
114 Out of the following, which type of marketing in Unconventional”?
(a) Ambush  (b) Guerrilla
(c) Referral  (d) Niche

115 Find the odd one
(a) Niche  (b) Viral
(c) Staffing  (d) Green

116 The year of enactment of Consumer Protection Act is
(a) 1948  (b) 1956
(c) 1986  (d) 2013

117 Out of these which is not an Economic Index
(a) GDP  (b) GNP  (c) MIS  (d) NI

118 The constitution of the nation is
(a) Economic Environment
(b) Social Environment
(c) Legal Environment
(d) Cultural environment

119 Set of rules and policies which governs a company is called
(a) MOA  (b) AOA
(c) Bye-laws  (d) Corporate Governance

120 Which of the below is a factor of production?
(a) Land  (b) Labour
(c) Entrepreneurship  (d) All of the above

121 Which of the following is the activity of a business entrepreneur?
(a) Production  (b) Marketing
(c) Operation  (d) All of the above

122 The initiative was launched to modernize the Indian economy to make all government services available electronically.
(a) Stand up  (b) Startup India
(c) Digital India  (d) Make in India

123 Specify the document which comes under the Negotiable Instrument Act
(a) Share certificate  (b) Share
(c) Share warrant  (d) Stock

124 The company will have to issue the notice of situation of Registered Office to the Registrar of Companies within _________ days from the date of incorporation.
(a) 14  (b) 21  (c) 30  (d) 60

125 The shares which are offered to the existing shareholders at free of cost is known as
(a) Bonus share  (b) Equity share
(c) Right issue  (d) Preference share

126 A public company should have minimum of _________ directors
(a) twelve  (b) seven
(c) three  (d) two

127 A person shall hold office as director in _________ companies as per the Companies Act, 2013
(a) 5 companies  (b) 10 companies
(c) 20 companies  (d) 15 companies

128 Which is the first step in the process of MBO?
(a) fixing KRA
(b) appraisal of activities
(c) matching resources and activities
(d) defining organisational objectives

129 Money market institutions are ----
(a) Investment Houses
(b) Mortgage banks
(c) RBI
(d) Commercial banks and discount houses

130 Risk in money market is
(a) High  (b) Market risk
(c) Low credit and market risk
(d) medium risk

131 Spot market is a market where the delivery of the financial instrument and payment of cash occurs
(a) Immediately  (b) in the future
(c) Uncertain  (d) after one month

132 How many times a security can be sold in secondary market?
(a) only one time  (b) two times
(c) three times  (d) multiple time

133 Debt instruments issued by Corporate Houses for raising short term financial resources from the money market are called
(a) Treasury bills
(b) Commercial paper
(c) Certificate of deposit
(d) Government securities

134 The market for buying and selling of commercial bills of exchange is known as ________
(a) commercial paper market
(b) treasury bill market
(c) commercial bill market
(d) capital market

135 _________ means the price at which securities are bought and sold are recorded and more public
(a) market quotations
(b) trade quotations
136 Securities Exchange Board of India was first established in the year
(a) 1988  (b) 1992  (c) 1995  (d) 1998

137 SEBI is empowered by the Finance ministry to nominate members on the Governing body of every stock exchange.
(a) 5  (b) 3  (c) 6  (d) 7

138 The process of converting physical shares into electronic form is called
(a) Dematerialisation  (b) Delisting  (c) Materialisation  (d) Debarring.

139 ---- was the first company to trade its shares in Demat form.
(a) Tata Industries  (b) Reliance Industries  (c) Infosys  (d) Birla Industries

140 ---------------- enables small investors to participate in the investment on share capital of large companies.
(a) mutual funds  (b) shares  (c) debentures  (d) fixed deposits

141 PAN stands for
(a) Permanent Amount Number  (b) Primary Account Number  (c) Permanent Account Number  (d) Permanent Account Nominee

142 Human Resources Management is both and
(a) Science and Art  (b) Theory and practice  (c) History and Geography  (d) None of the above

143 Find the odd one
(a) Planning  (b) Organising  (c) Innovation  (d) Co-ordination

144 Planning is a function
(a) selective  (b) pervasive  (c) both a and b  (d) none of the above

145 Human resource management determines the relationship.
(a) internal, external  (b) employer, employee  (c) owner, servant  (d) principal and agent

146 Labour turnover is the rate at which employees ______ the organisation.
(a) enter  (b) leave  (c) salary  (d) none of the above

147 Recruitment is the process of identifying
(a) right man for the right job  (b) goods performer  (c) right job  (d) all of the above

148 Recruitment bridges the gap between and
(a) Job seeker and job provider  (b) Job seeker and agent  (c) Job provider and owner  (d) Owner and servant

149 Advertisement is a source of recruitment
(a) internal  (b) external  (c) agent  (d) outsourcing

150 Transfer is an source of recruitment
(a) internal  (b) external  (c) outsourcing  (d) none of the above

151 The marketer initially wants to know in the marketing is
(a) Qualification of the customer  (b) Quality of the product  (c) Background of the customer  (d) Needs of the customers

152 Which one of the market deals in the purchase and sale of shares and debentures ?
(a) Stock exchange market  (b) Manufactured goods market  (c) Local market  (d) Family market

153 Stock exchange market is also called
(a) Spot market  (b) Local market  (c) Security market  (d) National market

154 Find the odd one
(a) Instigator  (b) Innovator  (c) Inspector  (d) Integrator

155 Who is supreme in the market?
(a) Customer  (b) seller  (c) wholesaler  (d) retailer

156 Marketing mix means a marketing program that is offered by a firm to its target to earn profits through satisfaction of their wants
(a) Wholesaler  (b) retailer
157 Which one of the example of intangible product?
(a) Education  (b) mobiles  
(c) garments  (d) vehicles

158 Selling good & services through internet is
(a) Green marketing  (b) e-business  
(c) social marketing  (d) meta marketing

159 Which one represents a cluster of manufacturers, content providers, and online retailers organised around an activity?
(a) Virtual mall  (b) association  
(c) Metamediary  (d) Portal

160 Effective use of social media marketing increases the conversion rates of
(a) Customers to buyers  (b) retailer to customer  
(c) one buyer to another  (d) direct contact of marketer

161 A company’s products and prices are visually represented by
(a) shopping cart  (b) web portal  
(c) electronic catalogue  (d) revenue model

162 The term “consumerism” came into existence in the year
(a) 1960  (b) 1957  
(c) 1954  (d) 1958

163 A special resolution must be filed with the registrar within
(a) 7 days  (b) 14 days  
(c) 30 days  (d) 60 days

164 Find the odd one
(a) Director  (b) company secretary  
(c) auditor  (d) managing director

165 Which of the following type of shares are issued by a company to raise capital from the existing shareholders?
(a) Equity shares  (b) Rights shares  
(c) Preference shares  (d) Bonus shares

166 ----------- should cover aspects like sources of finance, technical know-how, source of labour and raw materials, market potential and profitability
(a) technical report  (b) finance report  
(c) project report  (d) progress report

167 ----------- has to include the mechanism for managing venture in the project report.
(a) banker  (b) government  
(c) lending institutions  (d) entrepreneur

168 Find odd one out
(a) men  (b) money  
(c) mass  (d) machine

169 There are --------- number of parts in Management process.
(a) 2  (b) 4  (c) 5  (d) 7

170 The value of a complaint of a customer is Rs. 75 lakhs. Which forum he/she should approach for redressal?
(a) National  (b) State  
(c) District  (d) Collector

171 Number of members in the NCDRC is
(a) 5  (b) 6  (c) 7  (d) 8

172 Under Companies Act 2013, there are -------- types of resolutions.
(a) 12  (b) 4  (c) 3  (d) 6

173 Find the odd one
(a) VOC  (b) DCA  
(c) CWF  (d) VCO

174 A company secretary may be dismissed by
(a) Shareholders  (b) Manager  
(c) Registrar  (d) Board of Directors

175 The process of placing the right man for the right job is called
(a) selection  (b) placement  
(c) interview  (d) none of the above

176 Selection is usually considered as a ----------- process.
(a) positive  (b) negative  
(c) natural  (d) none of these

177 Identify the test that acts as an instrument to discover the inherent ability of a candidate
(a) Aptitude test  (b) Attitude test  
(c) Proficiency Test  (d) Physical Test

178 Under ----------- training method trainees are educated about concepts, theories, principles
(a) Lecture  (b) Case study  
(c) Role play  (d) Field Trip

179 Giving a name or symbol to a product in order to differentiate it from competitive products is called
(a) packaging  (b) marketing
<table>
<thead>
<tr>
<th>Question Number</th>
<th>Question</th>
<th>Options</th>
<th>Answer</th>
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<tr>
<td>180</td>
<td>A strategy of directing all marketing efforts towards one well-defined segment of population is known as __________ marketing.</td>
<td>(a) Niche        (b) Viral (c) Service (d) Referral</td>
<td>(c) Service</td>
</tr>
<tr>
<td>181</td>
<td>The year of passing of Public Liability Insurance Act __________</td>
<td>(a) 1948          (b) 1991 (c) 1956 (d) 1992</td>
<td>(a) 1948</td>
</tr>
<tr>
<td>182</td>
<td>Which day is celebrated consumer protection day?</td>
<td>(a) August 15     (b) April 15 (c) March 15 (d) September 15</td>
<td>(a) August 15</td>
</tr>
<tr>
<td>183</td>
<td>The final aim of modern marketing is ____________</td>
<td>(a) maximum profit (b) minimum profit (c) consumer satisfaction (d) service to the society</td>
<td>(c) consumer satisfaction</td>
</tr>
<tr>
<td>184</td>
<td>____________ is the king of modern marketing.</td>
<td>(a) consumer (b) wholesaler (c) producer (d) retailer</td>
<td>(b) wholesaler</td>
</tr>
<tr>
<td>185</td>
<td>As the consumer is having the rights, they are also having ____________</td>
<td>(a) measures (b) promotion (c) responsibilities (d) duties</td>
<td>(c) responsibilities</td>
</tr>
<tr>
<td>186</td>
<td>The first step in filing a consumer complaint is to send a ____________ to the seller or company</td>
<td>(a) letter (b) fax (c) legal notice (d) none of these</td>
<td>(b) fax</td>
</tr>
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<td>187</td>
<td>Within how many days, an appeal against the orders of NCDRC should be filed with Supreme Court</td>
<td>(a) 15 days (b) 30 days (c) 45 Days (d) 60 days</td>
<td>(a) 15 days</td>
</tr>
<tr>
<td>188</td>
<td>The chairman of the National Consumer Disputes Redressal Council is ____________</td>
<td>(a) Serving or retired judge of the SC (b) Prime Minister (c) President of India (d) None of the above</td>
<td>(b) Prime Minister</td>
</tr>
<tr>
<td>189</td>
<td>The District Forum can entertain complaints where the value of goods or services and the compensation, if any claimed is less than</td>
<td>(a) Rs, 10,00,000 (b) Rs, 20,00,000 (c) Rs, 40,00,000 (d) Rs. 50,00,000</td>
<td>(d) Rs. 50,00,000</td>
</tr>
<tr>
<td>190</td>
<td>The International Organisation of Consumers Unions was first established in</td>
<td>(a) 1960          (b) 1965 (c) 1967 (d) 1987</td>
<td>(b) 1965</td>
</tr>
<tr>
<td>191</td>
<td>Complaints can also be filed by the ____________</td>
<td>(a) Central govt. (b) State govt. (c) A group of consumers (d) All of the above</td>
<td>(a) Central govt.</td>
</tr>
<tr>
<td>192</td>
<td>A consumer has to be protected against ____________</td>
<td>(a) defects of product (b) deficiencies of product (c) unfair and restrictive trade practices (d) all of the above</td>
<td>(b) deficiencies of product</td>
</tr>
<tr>
<td>193</td>
<td>New Economic Policy was introduced in the year</td>
<td>(a) 1980          (b) 1991 (c) 2013 (d) 2015</td>
<td>(c) 2013</td>
</tr>
<tr>
<td>194</td>
<td>Prior to Sale of Goods Act, it was governed by ____________ of Indian Contract Act</td>
<td>(a) Chapter 9 (b) Chapter 11 (c) Chapter 5 (d) Chapter 7</td>
<td>(b) Chapter 11</td>
</tr>
<tr>
<td>195</td>
<td>The monetary consideration for the goods sold is called ____________</td>
<td>(a) cheque (b) exchange (c) price (d) invoice</td>
<td>(d) invoice</td>
</tr>
<tr>
<td>196</td>
<td>Which of the below constitutes the essential element of contract of sale?</td>
<td>(a) Two parties (b) Transfer of property (c) Price (d) All of the above</td>
<td>(a) Two parties</td>
</tr>
<tr>
<td>197</td>
<td>Specific goods denote goods identified upon the time of ____________ of sale</td>
<td>(a) agreement (b) contract (c) order (d) obligation</td>
<td>(a) agreement</td>
</tr>
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<td>198</td>
<td>Unpaid seller can exercise his right of lien over the goods, where he is in possession of the goods as</td>
<td>(a) owner of goods (b) agent of buyer (c) bailee for buyer (d) all of these</td>
<td>(b) agent of buyer</td>
</tr>
<tr>
<td>199</td>
<td>The unpaid seller can exercise his right of stoppage of goods in transit where the buyer</td>
<td>(a) becomes insolvent (b) refuses to pay price (c) payment of price (d) both (b) and (c)</td>
<td>(d) both (b) and (c)</td>
</tr>
<tr>
<td>200</td>
<td>A cheque will become stale after ____________ months of its date.</td>
<td>(a) 3 (b) 4 (c) 5 (d) 1</td>
<td>(c) 5</td>
</tr>
</tbody>
</table>